

Rupert Sausgruber

Born 30/11/1968 in Kufstein, Austria



Address

Department of Economics
Vienna University of Economics and Business
Welthandelsplatz 1
1020 Vienna
Austria



Current & Past Positions

- Rector, Vienna University of Economics and Business (WU Wien), 2023 –
- Chair of Department, Department of Economics, Vienna University of Economics and Business (WU Wien), 2018 – 2023
- Professor of Public Economics, Vienna University of Economics and Business (WU Wien), 2013 –
- Associate Professor of Economics, University of Innsbruck, Austria: 2005-2013

Education

- Venia Legendi (Habilitation) in Economics, University of Innsbruck: 2005
- Doctoral Degree in Economics at the University of Innsbruck: 2001
- Post-Graduate Program at the Institute for Advanced Studies (IAS); Vienna: 1997-98
- Master in Economics at the University of Innsbruck: 1993

Visiting Positions

- Visitor at the University of Copenhagen, Denmark: 08/2012, 08/2014, 08/2017
- Visiting Scholar at the University of Michigan, Office of Tax Policy Research, Ann Arbor: Sept. 2010.
- Visiting Professor at the Department of Economics, University of Bremen, Germany: March-April 2009.
- Visiting Associate Professor at the Department of Economics, University of Copenhagen, Denmark: Feb.-July 2008
- Visiting Associate Professor at the Department of Economics, University of Copenhagen, Denmark: Sept. 2005-Jan. 2006
- Visitor at the University of Adelaide, Australia: Sept.-Oct. 2004
- Research Fellow at the Max Planck Institute for Research into Economic Systems in Jena, Germany: Sept. 2002-Dec. 2002
- Research Fellow at the Center for Research in Experimental Economics and Political Decision Making (CREED), University of Amsterdam, Netherlands: Sept.-Nov. 2001
- Visiting Graduate Research Scholar (IFREE Pre-Doctoral Fellowship) at the Economic Science Laboratory, University of Arizona, USA: Jan.-June 2000

Publications

Journal articles

- Work Motivation and Teams (2024), with Simone Haeckl and Jean-Robert Tyran. **Economics Letters** 244, 112020. <https://doi.org/10.1016/j.econlet.2024.112020>
- Disincentives from Redistribution: Evidence on a Dividend of Democracy (2021), with Axel Sonntag and Jean-Robert Tyran. **European Economic Review** 136, 103749. <https://doi.org/10.1016/j.euroecorev.2021.103749>
- Special issue: Evidence based policy making -- selected papers of the 2020 Annual Meeting of the Austrian Economic Association (2021), with Jesus Crespo Cuaresma, and Harald Oberhofer. **Empirica** 48 (3), 589-591. <https://doi.org/10.1007/s10663-021-09514-9>
- Cognitive Ability and In-group Bias (2018), with Fabian Paetzel. **Journal of Public Economics** 167, 280-292. <https://doi.org/10.1016/j.jpubeco.2018.04.006>
- Allotment in First-Price Auctions (2017), with Luca Corazzini, Stefano Galavotti, and Paola Valbonesi. **Experimental Economics** 20 (1), 70-99. <http://dx.doi.org/10.1007/s10683-016-9476-1>
- Higher taxes, more evasion? Evidence from border differentials in TV license fees (2016), with Melissa Berger, Gerlinde Fellner-Röhling, and Christian Traxler. **Journal of Public Economics** 135, 74-86. <http://dx.doi.org/10.1016/j.jpubeco.2016.01.007>
- Social Preferences and Voting on Reform – An Experimental Study (2014), with Fabian Paetzel and Stefan Traub. **European Economic Review** 70: 36-50. <http://dx.doi.org/10.1016/j.euroecorev.2014.03.010>
- Discriminatory Taxes are Unpopular – Even when they are Efficient and Distributionally Fair (2014), with J.-R. Tyran. **Journal of Economic Behavior and Organization** 108: 463-476. <http://dx.doi.org/10.1016/j.jebo.2013.12.022>
- Honesty on the Streets: A Natural Field Experiment on Newspaper Purchasing (2013), with G. Pruckner. **Journal of the European Economic Association** 11 (3): 661–679. <http://dx.doi.org/10.1111/jeea.12016>
- Testing Enforcement Strategies in the Field: Threat, Moral Appeal and Social Information (2013), with Gerlinde Fellner and Christian Traxler. **Journal of the European Economic Association** 11 (3): 634–660. <http://dx.doi.org/10.1111/jeea.12013>
- The Pivotal Mechanism Revisited - Some Evidence on Group Manipulation (2013), with Anita Gantner and Wolfgang Höchtl. **Experimental Economics** 16(1): 23-51. <https://doi.org/10.1007/s10683-012-9331-y>
- Confusion and Reinforcement Learning in the Voluntary Contributions Game (2013), with Ralph-C. Bayer and Elke Renner. **Experimental Economics** 16(4): 478-496. <https://doi.org/10.1007/s10683-012-9348-2>
- Inequality Aversion and Voting on Redistribution (2012), with Wolfgang Höchtl and Jean-Robert Tyran. **European Economic Review** 56: 1406–1421. <http://dx.doi.org/10.1016/j.euroecorev.2012.07.004>
- Are We Taxing Ourselves? How Deliberation and Experience Shape Voting on Taxes (2011), with Jean-Robert Tyran. **Journal of Public Economics** 95: 164–76. <https://doi.org/10.1016/j.jpubeco.2010.10.002>

- Voting on Thresholds for Public Goods: Experimental Evidence (2010), with Julian Rauchdobler and Jean-Robert Tyran. **Public Finance Analysis** (FinanzArchiv) 66(1): 34–64. DOI n.a.
- The Chopstick Auction: An Experimental Study of the Exposure Problem in Multi-Unit Auctions (2009), with Florian Englmaier, Pablo Guillen, Loreto Llorente, and Sander Onderstal. **International Journal of Industrial Organization** 27(2): 286–291.
<https://doi.org/10.1016/j.ijindorg.2008.09.001>
- A Note on Peer Effects between Teams (2009). **Experimental Economics** 12: 193–201.
<https://doi.org/10.1007/s10683-008-9209-1>
- Voting between Tax Regimes to Fund a Public Good (2008), with Werner Güth. **Economics of Governance** 9(4): 287–303. <https://doi.org/10.1007/s10101-007-0044-1>
- Pure Redistribution and the Provision of Public Goods (2007), with Jean-Robert Tyran. **Economics Letters** 95: 334–338. <https://doi.org/10.1016/j.econlet.2006.11.003>
- Early vs. Late Coalition Announcement in Experimental Democracies (2007), with Robert E. Goodin and Werner Güth. **British Political Science Review** 38: 181–191.
doi:10.1017/S0007123408000094
- A Little Fairness may Induce a Lot of Redistribution in Democracy (2006), with Jean-Robert Tyran. **European Economic Review** 50(2): 469–85.
<https://doi.org/10.1016/j.euroecorev.2004.09.014>
- Testing the Mill Hypothesis of Fiscal Illusion, with Jean-Robert Tyran (2005). **Public Choice** 122 (1): 39–68. DOI n.a.
- Tax Morale and (De-)Centralization, with Werner Güth and Maria V. Levati (2005). **Public Choice** 125 (1): 171–88. DOI n.a.
- The Diffusion of Policy Innovations (2005), with Jean-Robert Tyran. **Journal of Evolutionary Economics** 15 (4): 423–42. DOI: 10.1007/s00191-005-0261-0
- Conformism and Reciprocity in Public Good Provision (2005), with Nickolas Bardsley. **Journal of Economic Psychology** 26 (5): 664–81.
<https://doi.org/10.1016/j.joep.2005.02.001>

Working Papers, Projects

- Protecting Privilege: How Earnings Competition and Inequality of Opportunity Shape Redistribution, with Melis Kartal and Eryk Kryszowski. Mimeo 2022.
- Evaluation of a School-Mentoring Intervention for Disadvantaged Children, with Simone Häckl and Melis Kartal. Ongoing.
- Testing for Ethnic Discrimination in Outpatient Health Care: Evidence from a Field Experiment in Germany, with Martin Halla and Christopher Kah. Mimeo 2022.
- The Effect of Relative Performance Feedback in Higher Education, in progress with Mario Lackner, Anna Schwarz, and Rudolf Winter-Ebmer. Ongoing
<https://www.socialscienceregistry.org/trials/8977>

Chapters in books, book reviews, articles in policy-oriented journals, comments (selection)

- Book review: Economic psychology: An introduction, by Erich Kirchler and Erik Hoelzl. **Journal of Economic Psychology** 78, 102251. <https://doi.org/10.1016/j.joep.2020.102251>
- Verhaltensökonomie und die Vereinbarkeit von Familie und Erwerb (mit Sonja Dörfler, Ben Greiner, Bernhard Kittel, Manuel Schwaninger, und Florian Spitzer) Forschungsbericht Nr. 32 (2020). Österreichisches Institut für Familienforschung an der Universität Wien
- Book review: The fairness instinct: The Robin Hood mentality and our biological nature, by Lixing Sun. **Journal of Economics** 115 (1) (2015): 99-101. <https://doi.org/10.1007/s00712-014-0432-2>
- Die Elastizität des steuerbaren Einkommens: Konzept und Evidenz aus Österreich, mit Matthias Stöckl und Hannes Winner, in: Josef Nussbaumer, Gerald Pruckner, Rupert Sausgruber and Hannes Winner (Hrsg.), Gesundheits- und Sozialpolitik im Diskurs, Festschrift für Engelbert Theurl zum 60. Geburtstag, Wien et al.: Springer 2011, 249-263
- Ökonomische Effekte unterschiedlicher Lastverteilungsregeln: Eine empirische Analyse am Beispiel der Abrechnung von Heizkosten (2008), mit Sebastian Strasshofer, in: J. Nussbaumer, G.J. Pruckner und E. Theurl (Eds.), Streiflichter der Verteilungsgerechtigkeit. Marburg: Metropolis-Verlag 2008, 243-258.

Research grants (PI or Co-PI)

- Austrian Science Foundation (FWF) (with Melis Kartal): “Competition, inequality of opportunity, and the political economy of redistribution” [Grant-DOI 10.55776/I6945](https://doi.org/10.55776/I6945). 2025-2028 (subproject as part of the DFG-Forschungsgruppe FOR 5622 „Big Structural Change”)
- Czech Science Foundation (CACR), Project Title: "Conflicts as a Misinterpretation of Intentions - Three Experimental Studies" (no 21-25331S, order number 2255), with Rotislav Stanek and Ondřej Krčál. 2021 - 2024
- Diligentia: Evaluation von Mentoring für Kinder an Wiener Volksschulen Stiftung für Empirische Forschung, € 30.000, Co-PI: 09.2019-09.2022
- FWF-Docfunds: Doctoral Program of International Business Taxation DIBT. 50.000/yr, Co-PI: 03.2011- 08.2024
- Australian Research Council (ARC) (with Ralph C. Bayer and Frank Cowell): “Effective and Efficient Corporate Tax Enforcement” (Project ID: DP120101831): 2012-2015
- Austrian Science Fund (FWF) (with Jean-Robert Tyran): "Experimental Investigations of Labor Markets" (Project Number: S10307): 2011-2014 (part of the "The Austrian Center for Labor Economics and the Analysis of the Welfare State", National Research Network S103).
- Austrian Science Fund (FWF) (with Doris Weichselbaumer): "Experimental Investigations of Labor Markets" (Project Number: S10307): 2008-2011 (part of the "The Austrian Center for Labor Economics and the Analysis of the Welfare State", National Research Network S103).

- Austrian National Bank (OeNB Jubilaefonds) (with Gerlinde Fellner and Christian Traxler): “Compliance in the Field: A Large-Scale Field Experiment on the Evasion of Broadcasting Fees in Austria”. 2007-2009.
- Austrian Science Fund (FWF) (with Jean-Robert Tyran): "A Behavioral Approach to International Taxation" (Project Number: P17029): 2004-2008
- Austrian National Bank (OeNB Jubilaefonds) (with Jean-Robert Tyran): "Perception and Efficiency of Taxation of Market Transactions" 2001-2005.

Refereeing: Journals

American Economic Journal: Economic Policy, American Economic Review (*Excellence in Refereeing Award 2012*), American Journal of Political Science, Behavioural Public Policy, Business Administration Review, Canadian Journal of Economics, Economic Inquiry, Economic Journal, Economica, Empirica, Empirical Economics, European Economic Review (*Certificate of Outstanding Contribution in Reviewing 2016*), European Journal of Political Economy, Experimental Economics, Games, Games and Economic Behavior, International Tax and Public Finance, Journal of Economic Behavior and Organization (*Certificate of Outstanding Contribution in Reviewing 2017*), Journal of Economic Psychology, Journal of Environmental Economics and Management, Journal of the European Economic Association, Journal of Institutional and Theoretical Economics, Journal of Pension Economics and Public Finance, Journal of Public Economics, Journal of Public Economic Theory, Judgment and Decision Making, Management Science, Physica A, Political Behavior, Political Research Quarterly, Public Finance Analysis (FinanzArchiv), Public Finance and Management, Rationality and Society, Review of Economic Studies, Review of Economics and Statistics, Review of Law and Economics, Scandinavian Journal of Economics, Social Choice and Welfare, Theory and Decision

Refereeing: Scientific boards

Deutsche Forschungsgemeinschaft (DFG, CRC/Transregio, 2017, 2021, Graduiertenkolleg 2023), Danish Council for Independent Research (2015, 2016, 2017), TESS-Time-Sharing Experiments for the Social Sciences (2016), Verein für Socialpolitik (2007, 2011, 2015, 2017), Austrian Economic Association (2009, 2010, 2011, 2012, 2013, 2014, 2017, 2018, 2020), National Science Foundation (2011), Agence National de la Recherche (ANR, 2012), Netherlands Organization for Scientific Research (NOW, 2012)

Editorial Positions:

- Associate Editor: Journal of Behavioral and Experimental Economics (formerly: Journal of Socio-Economics) 2013 - 2023
- Member of the Associate Editorial Panel at International Tax and Public Finance. 2016 - 2023.