# SMS 42ND ANNUAL CONFERENCE



IG&C Panel Session 2190 Assessing how digital strategies create and capture value: Tools, trade-offs, and "to-dos"

Alexander Engelmann: Vienna University of Economics and Business Georg Reischauer: Vienna University of Economics and Business & Johannes Kepler University Linz) Tania Weinfurtner: University of Zurich





# Motivation

- **Digital strategies** that rely on platforms, ecosystems, and/or algorithms have become a **disruptive force** in our local and global economies,
  - bringing new **uncertainties** and **challenges** for **strategy practitioners**:
- How do strategy practitioners create and implement digital strategies?
- Which tools do strategy practitioners use to assess the value of digital strategies?
- Which **trade-offs** do strategy practitioners face when evaluating digital strategies vis-a-vis non-digital strategies?
- How can **scholars effectively address** these question?





## **Speakers**



#### Julia Hautz

Professor of Strategic Management University of Innsbruck (Austria)



Saeed Khanagha Associate Professor of Strategy VU Amsterdam (Netherlands)



## **Sotirios Paroutis**

Professor of Strategic Management and head of the Strategy and International Business Group Warwick Business School (UK)



### **Basak Yakis-Douglas**

Associate Professor in International Business Strategy King's College London (UK)



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# Schedule

| Speaker/Agenda                    | Time                    |
|-----------------------------------|-------------------------|
| Alexander Engelmann/Introduction) | 08:00 – 08:05am         |
| Julia Hautz                       | ≈ 12 minutes            |
| Saeed Khanagha                    | ≈ 12 minutes            |
| Sotirios Paroutis                 | ≈ 12 minutes            |
| Basak Yakis-Douglas               | ≈ 12 minutes            |
| Q&A                               | from 08:55 –<br>09:15am |



**€NB** 

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