# Nina Xue

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# Research Fields

Applied Microeconomics; Behavioral Economics; Experimental Economics

## ACADEMIC POSITIONS

2025- Assistant Professor, WU Vienna

## **EDUCATION**

2019-2023	Ph.D. in Economics, Monash University
2016-2018	Msc. Economics and Management Science, Humboldt University Berlin
2010-2013	Bachelor of Commerce (Liberal Studies), The University of Sydney

## **PUBLICATIONS**

#### Journal articles

Daniele Nosenzo, Erte Xiao and Nina Xue (2024). The motive matters: Experimental evidence on the expressive function of punishment. *Games and Economic Behavior*, 148, 44-67. [Link]

Lata Gangadharan, Philip J. Grossman and Nina Xue (2024). Belief elicitation under competing motivations: Does it matter how you ask? *European Economic Review*, 169, 104830. [Link]

Lata Gangadharan, Philip J. Grossman and Nina Xue (2023). Using willingness to pay to measure the strength of altruistic motives. *Economics Letters*, 226, 111073. [Link]

#### **Book chapters**

Catherine C. Eckel, Lata Gangadharan, Philip J. Grossman and Nina Xue (2021). The gender leadership gap: Insights from experiments. In A. Chaudhuri (Ed.), *A Research Agenda for Experimental Economics*. Elgar Research Agenda Series, Cheltenham, UK: Edward Elgar. [Link]

#### Working Papers

"The gender leadership gap in competitive and cooperative institutions" (with Catherine C. Eckel, Lata Gangadharan, Philip J. Grossman and Miranda Lambert)

"No intention to profit, yet still repugnant? Experimental evidence for outcome-based repugnance" (with Ben Grodeck and Erte Xiao)

"Are three heads more biased than one? The role of communication in group belief updating" (with Lata Gangadharan and Philip J. Grossman)

## Work in Progress

"The Dynamics of Organizational Culture" (with Florian Schneider and Roberto A. Weber)

"For good or for money? Fundraising in a world with image concerns" (with Yves Breitmoser and Dirk Engelmann)

# Research Experience

2022 Research visit, Department of Economics, University of Zurich

March - May, Host: Roberto Weber

2019-2022 Lab Manager, Monash University

2018 Research Associate, Humboldt University Berlin

2016-2018 Lab Manager/Research Assistant, European School of Management and Technology

## Presentations

2023: ESA Job Market Seminar; Monash University Brown Bag Seminar; Applied Young Economist Webinar

2022: University of Zurich Behavioral Lab Meeting; WZB Recent Advances in the Economics of Philanthropy; Innsbruck Winter Summit; Australia and New Zealand Workshop on Experimental Economics (ANZWEE); Gender, Norms and Economics Workshop

2021: BEST conference on Human Behaviour & Decision Making; ECONtribute Social Image and Moral Behavior Workshop; Monash Mini-Workshop of Motivated Beliefs; Norms and Behavioral Change (NoBec) Early Career Researcher Talk

2020: Monash University Behavioural, Experimental and Theory Seminar; Economic Science Association Global Around-the-Clock Virtual Meeting; Southern Economic Association Annual Meeting

#### Refereeing

Journal of the Economic Science Association, Journal of Economic Behavior and Organization, Journal of Behavioral and Experimental Economics, Management Science, PLOS ONE, Southern Economic Journal, Theory and Decision

## Teaching

Experimental Economics (ECC3600), Monash University Principles of Microeconomics (ECC1000), Monash University Semester 1, 2020 S1, 2021; S2, 2021

#### Grants and Awards

2023 Faculty Research Grant, Monash University (with Erte Xiao)

2023 Postgraduate Publications Award, Monash University

2021 Faculty Research Grant, Monash (with Lata Gangadharan and Philip J. Grossman)

2019-2023 Departmental Scholarship, Monash University

## SKILLS

oTree, Python, R, LaTeX