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RESEARCH FIELDS

Applied Microeconomics; Behavioral Economics; Experimental Economics

ACADEMIC POSITIONS

2025- Assistant Professor, WU Vienna

EDUCATION

2019-2023 Ph.D. in Economics, Monash University
2016-2018 Msc. Economics and Management Science, Humboldt University Berlin
2010-2013 Bachelor of Commerce (Liberal Studies), The University of Sydney

PUBLICATIONS

Journal articles

Daniele Nosenzo, Erte Xiao and Nina Xue (2024). The motive matters: Experimental evidence on the expressive function of punishment. *Games and Economic Behavior*, 148, 44-67. [Link]

Lata Gangadharan, Philip J. Grossman and Nina Xue (2024). Belief elicitation under competing motivations: Does it matter how you ask? *European Economic Review*, 169, 104830. [Link]

Lata Gangadharan, Philip J. Grossman and Nina Xue (2023). Using willingness to pay to measure the strength of altruistic motives. *Economics Letters*, 226, 111073. [Link]

Book chapters

Catherine C. Eckel, Lata Gangadharan, Philip J. Grossman and Nina Xue (2021). The gender leadership gap: Insights from experiments. In A. Chaudhuri (Ed.), *A Research Agenda for Experimental Economics*. Elgar Research Agenda Series, Cheltenham, UK: Edward Elgar. [Link]

WORKING PAPERS

“The gender leadership gap in competitive and cooperative institutions” (with Catherine C. Eckel, Lata Gangadharan, Philip J. Grossman and Miranda Lambert)

“No intention to profit, yet still repugnant? Experimental evidence for outcome-based repugnance” (with Ben Grodeck and Erte Xiao)

“Are three heads more biased than one? The role of communication in group belief updating” (with Lata Gangadharan and Philip J. Grossman)

WORK IN PROGRESS

“The Dynamics of Organizational Culture” (with Florian Schneider and Roberto A. Weber)

“For good or for money? Fundraising in a world with image concerns” (with Yves Breitmoser and Dirk Engelmann)

